

# IIASD Crop Insurance Conference

August 9<sup>th</sup> – 10<sup>th</sup> , 2021

Swiftel Center, 824 32<sup>nd</sup> Ave, Brookings, SD



## Monday, August 9<sup>th</sup> - Golf Tournament – Brookings Country Club - 2180 Clubhouse Drive

12:00 pm Registration  
1:00 pm Golf Tournament  
5:30 pm Social with AIP's – Prizes, Appetizers, Beverages & Networking

## Tuesday, August 10<sup>th</sup> – Crop Conference – Swiftel Center, 824 32<sup>nd</sup> Ave, Brookings, SD

8:00 am Registration & Coffee  
8:45 am Welcome & Introductions – *Melanie Parsons, Parsons Ins, Viborg, IIASD Pres Elect*  
9:00 am “Economic Impact of Trade Issues on Agriculture” *Dr. Matt Elliott, SDSU Extension Agribusiness Specialist*  
9:45 am “The Changing Crop Insurance Environment” *Tara Smith, VP, CIRB*  
10:30 am BREAK – Visit with AIP's at their tables  
11:00 am “Upcoming Challenges and Opportunities for Producers and Crop Agents”  
*Greg Sandrock, IIABA Crop Insurance Subcommittee Chm*  
11:45 am “How To Make a Difference on Capitol Hill” – *Eric Payne, Insurance Plus, Aberdeen, IIASD Executive Committee Vice President*  
12:00 Noon LUNCH and networking time  
1:00 pm IIASD Update and Drawings  
1:15 pm “Is It Going to Rain?” – Weather Outlook for 2021 & 2022 – *Laura Edwards, SDSU Extension State Climatologist*  
2:00 pm The Future of Precision Ag and Data Integration – *Nic Ulk, SDSU Ag Systems Technology & Precision Ag Instructor*  
2:45 pm Precision Ag Tour – 1097 N Campus Drive, Brookings, SD – *Tour will begin at approximately 3:15 PM – Parking is available*

### Sponsoring IIASD Partners

*Farmers Mutual of Iowa*

*NAU Country*

*Rural Community Insurance Services*

*Great American Insurance Co*

*Pro Ag*

*Rain & Hail*

*AgriSompo North America*

Room Block - Holiday Inn Express 605-692-9060 & Comfort Inn & Suites 605-692-3500

Golf Registration: \$70 (includes social at Brookings Country Club)

Conference Registration: \$100 (includes break & lunch)

Register online at [www.iiasd.org](http://www.iiasd.org)